BROOKWOOD ESTATES, LLC

A COMPANY OF BIANCHI-TILLETT DEVELOPERS INC.

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2023

ABOUT US

We, at Bianchi-Tillett Developers, have been in the business of building subdivisions and crafting custom homes for three decades. We've built a great reputation through earning trust of our clients and delivering on our commitments timely and conscientiously.

We're kicking off the construction of our next new single-family subdivision located near Sacramento, California. We are looking to raise \$4.5m in capital.



DEVELOPMENT OF 17 SEMI-CUSTOM HOMES:

- Gated community of 17 detached single-family homes on half acre lots
- 2700 3500 sq ft floor plans with optional 750 sq ft ADUs
- 4 city approved master floorplans
- Completion time: 18-24 months
- Investor returns in two years or less (as compared to other real estate investmen where funds are tied up for five + years)

BROOKWOOD ESTATES
PFE RD, ROSEVILLE, CA



PLOT MAP



BROOKWOOD ESTATES

IMPROVEMENT PLANS PLACER COUNTY, CALIFORNIA



PROJECT STRATEGY:

- Completion time: 18-24 months
- Status: shovel ready
- Total project cost: \$17.7M
- Capital raise: \$4.5M
- Bank Debt: \$13.2M
- Total expected sales: \$21.3M
- Six months for ground break
- Six months for home construction
- Final 6-8 months to allow for lingering sales and construction efforts

HOME ELEVATIONS

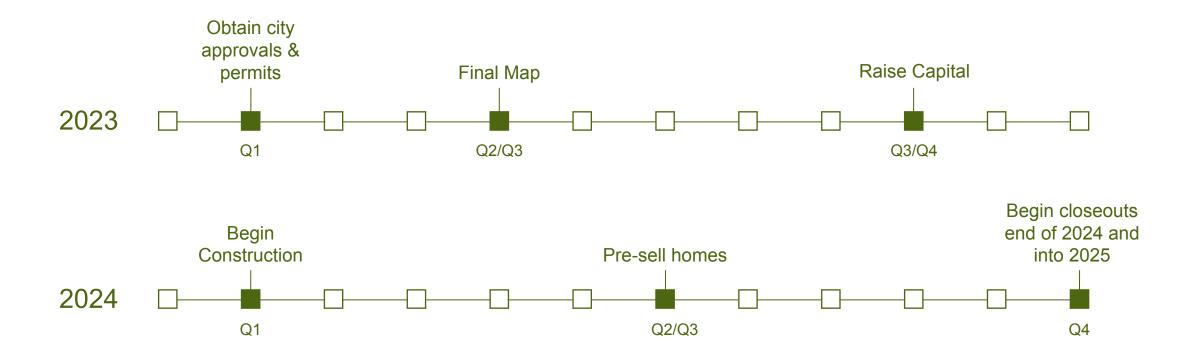








2-3 YEAR ACTION PLAN



INVESTOR RETURNS

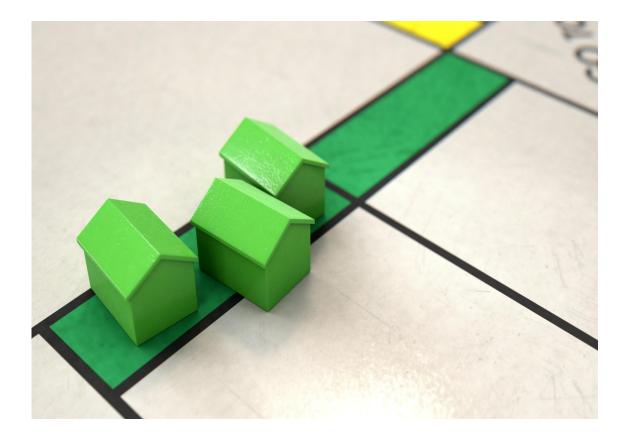
Annual preferred return of 8% on adjusted capital with a 40% profit split.
\$1,000 minimum buy in.

Projected IRR 15-18%

Exit Strategy: Develop, build and sell out in two years or less

The LLC will dissolve upon sellout of

homes after loan payoffs and profit splits.



SACRAMENTO, CALIFORNIA HOUSING MARKET

HOUSING SHORTAGE

California is facing a 31% housing shortage according to the IZA Institute of Labor Economics.

Constrained inventory = demand for homes.

#1 DESTINATION

Sacramento, CA is not only the #1 destination in the nation that people are moving to according to Redfin and U-haul but is also named the best place to live in by Forbes.

INTEREST RATES

Interest rates are expected to trend down in the second half of 2024 and average 5% in 2025 per Morningstar. Lower rates will create a flood of buyers back into the market.

2023



MEET THE TEAM









PAUL BIANCHI CEO

Paul Bianchi, a third-generation contractor started his career in the construction industry with his grandfather's company before working for his father's business. After gaining experience in construction trades & business, he established his own business and guided the growth of two large companies specializing in multiple construction.

BILL TILLETT Partner

Bill Tillett began his career working for large commercial contracting companies and quickly moved up through the ranks, overseeing multimillion-dollar projects. In 1981 he followed his passion into new custom home construction, and throughout the past four decades developed a well-deserved reputation for expertly guiding projects from concept to move-in-ready.

MICHAEL MORELAND VP of Construction

Mike has over 18 years of experience and has a talent for identifying and capitalizing on cost elimination opportunities. His experience spans from luxury residential, subdivisions, and commercial office spaces.

KAY TAYLOR Lead Designer/Sales

Kay Taylor has over 20 years of experience in the new home construction business. She started Lampman Lighting and Design, which served Northern California and the Lake Tahoe regions. Her passion for homes and budget consciousness is an excellent addition to any project.

OUR STRENGTHS

COST CONTROL

Proven ability to control costs as a result of long-term relationships built over three generations, manage project budgets, and avoiding overruns.

DESIGN CENTER

Our design center, headquartered in Roseville, CA, hosts a robust library of highly curated design materials that allows us to bring each project to life.

QUALITY ASSURANCE

Maintain strict quality control processes to ensure that all construction work meets or exceeds industry standards and client specifications.

ONE STOP SHOP

We take a project from start to finish from sourcing the land, to developing plans, building & designing with complimentary finishes, and furnishing the home.



THANK YOU

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